

MORE GOOD NEWS



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Our New Look and Website Launch

Browse our **new website** and find comprehensive information on Alberta and government links. We also have a **FREEBIE** corner and a chance to **WIN great prizes**, which changes all the time! You will also see current **hot deals** and past examples as well. Check out a few of the comments our clients and associates have made. **But, enough about us.**

Lets talk about Alberta and how investing in the province is going to; **Make you money, secure your retirement dreams or fund your next adventure around the world!** That is what a quality Alberta property can help you achieve. **Don't worry** about the mortgage details, the tenants and all those stories of toilets you've heard! You can **relax**, because we take care of all that too! After all that's what a **'hands free'** investment is supposed to be, isn't it?

Fantastic New Property

Another great GSI deal!



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Making investors successful one property at a time!

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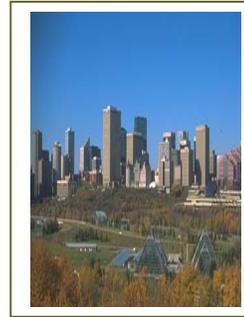
Or visit www.glennsimoninc.com (Up Early September)

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Canadian Business Rocks!

Adrienne Warren is a senior economist and manager with Scotiabank in Toronto.

“Home ownership continues to be seen as a good long-term investment, especially in light of paltry stock market gains and low nominal returns on interest-bearing assets in recent years. **Indeed, real estate assets have become an increasingly important component of household wealth** and savings. Even so, the typical Canadian homeowner is not unduly exposed, as home values have been rising faster than mortgage borrowing. And thanks to ultra-low interest rates, mortgage servicing burdens are at historically low levels.



*Across the river from
Edmonton City*

On a regional basis, the **hottest** housing markets in 2005 will likely be in the West, **supported by oil and gas investment, high interprovincial migration, and close trade ties to fast-growing Asian nations.**”

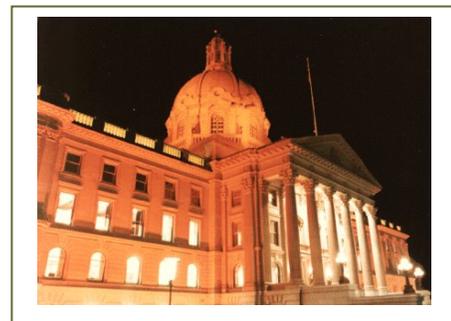
7 Tips to Overcoming Procrastination

By Christopher M. Knight

1. Like Nike says, **"Just Do It"**
2. **Are you procrastinating to protect yourself from some unknown variable?** Find out what that is, and then think your way around it. Visualize the reward you'll receive for taking the action.
3. **Realize that** procrastination is a learned habit. Stretch yourself for 21 days without major procrastination, and you may create a new action oriented habit.
4. **Identify** which things you specifically procrastinate about. Dig in and find out why you don't procrastinate about everything, but these few things - which will help you learn more about yourself.
5. **Many folks** procrastinate because they fear the pain of doing the action more than the pleasure of completing the action. Realize that a high percentage of the time, the fear you feel, is not real, but is fear you created yourself, and only you can destroy it.

"If you don't go after what you want, you'll never have it, If you don't ask, the answer is always no. If you don't step forward, you're always in the same place." Nora Roberts

Please see *7 Tips* on page 3



*Legislative Buildings at Night
Photo George Carmichael*

7 Tips to Overcoming Procrastination

- 6 **Say this:** I am a person who gets things done. - Never say "I am a procrastinator" or "I'm going to stop procrastinating now" because it'll never happen. Focus on ACTION.
- 7 **Even if it feels hard,** FORCE yourself to do what you know you need to do. In the beginning, everything can be uncomfortable, but no great accomplishment ever happened without massive action, so **GO FOR IT!**



The Shiny things that distract....

"The best way to predict the future is to create it!"
Jason Kaufmann

Alberta's exports surge Province expects record by year end

By **Geoffrey Scotton**,
Calgary Herald

Monday, August 29, 2005

Alberta's exports soared further into record territory in the first half of 2005, extending a spurt of sales growth that began two years ago.

Provincial officials believe export levels could **easily top \$70 billion** for the first time this year, as foreign sales during the January-to-June period surged more than 10 per cent to nearly \$36 billion.

"We're now talking about a number that's \$73 billion," said one provincial official.

The record first-half export performance comes

on the heels of an unprecedented **\$66.4 billion** the province racked up in 2004 as foreign sales of Alberta's products surged 15.7 per cent.

"It's really a **good time for Alberta** -- as these numbers indicate," said Kurt Klein, an economics professor at the University of Lethbridge.

"A lot of these are commodities and there's been a commodity price boom around the world driven by increased demand from countries like China and India, but also other countries, and also the U.S. economy has been booming," Klein added.

While **skyrocketing oil and gas** prices have helped push the value of exports higher, shipments are up in many sectors, including

Alberta's exports from page 3

those of industrial goods, which have rocketed ahead in the first half of the year more than 30 per cent to nearly **\$4.8 billion**.

Exports of automotive products are up 21.2 per cent and consumer goods nearly five per cent.

Related manufacturing shipment figures show there were substantial increases in Alberta's sales of beverages, plastics, primary metals, printed materials, mineral products, chemicals, paper, electronics, transportation equipment and machinery in the first half.

Machinery shipments alone jumped more than 25 per cent to \$2.4 billion, while overall shipments were 14 per cent higher than the same period of 2004 -- **the largest increase of any Canadian province**.

When coal and petroleum are excluded, the expansion was nearly 10 per cent.

"It's not just the raw commodities," Klein noted of January to June shipments.

"Food is **\$4 billion**, petroleum is **\$4 billion**, chemicals and chemical products is **\$4 billion**, machinery is **\$2 billion** and metal fabrication's \$2 billion, so it's getting more diversified than it used to be, more balanced," Klein added.

"There tends to be so much focus on the...

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petroleum sector -- and certainly that sector is worth a lot of notice -- but it's far from everything," he said.

Along with increasingly larger volumes and values, Alberta's latest trade figures also indicate a pattern that emerged during 2004 -- **China's growing clout** -- is accelerating as exports to the Asian economic behemoth continue to mushroom.

Last year, **China replaced Japan** as Alberta's second-largest trading partner, and the new numbers indicate trade to China in the first half of 2005 grew 35 per cent from the year-earlier period to more than **\$1 billion**, while sales to Japan fell more than 10 per cent to \$582.6 million.

"China's small potatoes when you look at the overall numbers of trade with Alberta, but its a huge, huge market and one that we're going to continue to be able to exploit for the next couple of years as China keeps growing," said Carl Gomes, an economist with TD Bank Financial Group.

The United States remains by far Alberta's largest trading partner and **exports to that country rose** 11 per cent to about **\$32 billion** during the first half of the year.

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-September-

Website Launch

Visit us at:

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